

## FEBRUARY

January started off a bit slow as predicted, but February is ramping up to be a good month! We have completed or locked in 12 out of 30 curated projects for the month, 1 high end job out of 2 and 3 out of 7 stage 2 go jobs! Way to sell everyone!

I also wanted to give kudos to the logistics team for NO property damages in January. Furniture damages continue, but will diminish with more training, better wrapping and attention to detail.

We are cleaning up the aisles and getting ready to purchase a forklift which will make accessing and storing inventory much easier. Mike is now doing weekly cycle counts in order to get Darby more accurate.

Amanda is taking on more responsibility and she is managing her first project today! Please continue to support her efforts! Way to go Amanda! I'm also hiring a new staging assistant who will be starting next week. Her name is Maura Ward, so please introduce yourself.

Interviews and hiring continue to take place in other departments and we will keep you updated as to who and when new team members come aboard. We are also in process of acquiring new trucks and placing our logo on them. Make sure to stick those yard signs in everyone of your properties! New uniforms are also in the works!

Keep up the good work everyone!

-Anne